iJET®

Risk Management for Corporate Travel: Minding the Gaps

Seasoned travelers know that, inevitably, a few curve balls will be thrown their way while getting from Point A to Point B to Point C. Usually, these travails come in the form of a cancelled flight, a misplaced piece of luggage or a lost reservation. But what about on-the-road inconveniences that go beyond everyday annoyances and cross over into serious, life-threatening situations?

That's where the team at iJET International, Inc. steps in. Since its formation in 1999, the Annapolis, MD-based company has provided integrated risk management solutions that enable multinationals to operate globally with confidence, helping these organizations avoid threats, mitigate risk and protect their people, assets, and reputation.

"We are proud to work with 800 of the 2,000 largest companies in the world," said Chris Brozenick, vice president, product strategy at iJET. "Capitalizing on our proprietary technology and network of security, intelligence, and geopolitical experts, we deliver a full array of customized intelligence, preparedness and response solutions through our web, mobile and SaaS based platforms."

iJET Embraces Traxo Capture

 iJET interfaces with hundreds of leading Travel Management Companies (TMCs) around the world, helping these partners keep tabs on millions of travelers crisscrossing the planet at any given moment.

iJET's capabilities to intake data feeds from all their TMCs provide excellent data for each client. However, many organizations have business travelers who book outside of the confines of a company's corporate booking tool. Brozenick and the iJET team have learned over the years that there will inevitably be occasions when a traveler will need to book outside of the company's mandated booking tool. This is where iJET turned to the Traxo CAPTURE email parsing solution to turn this problem into an opportunity.

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Chris Brozenick
Vice President, Product Strategy, iJET

Traxo Capture Wins for iJET
- o Scalable + flexible solutions
- o Automated + manual quality controls
- o More corporate travelers covered under the iJET safety umbrella

After engaging with Team Traxo, Brozenick quickly saw they had a simple solution to implement utilizing an email alias. "The Traxo email parsing solution has really helped us fill gaps and has allowed us to access itinerary details for off-platform corporate bookings," said Brozenick.

In less than six months, iJET has many clients that are implementing the Traxo capability, capturing data that previously would have been manually entered into the system.

Brozenick points out that the collaboration with Traxo is more than just the standard email parsing. In its full scope, the project has entailed a seamless integration of fully documented API services aggregating flight details, hotel reservations, ground transportation, and shared riding.

"We continue to listen to our customers, and the feedback has been very positive overall," said Brozenick. "Working with Traxo has been a great fit."

Team Traxo: Support at Every Turn

Once the iJET team determined that Traxo Capture fit their needs from a product perspective, they realized the added benefit the Traxo team brings as integration partners.

"When we were getting ready to roll this out everyone on the iJET team, we wanted to make sure that we knew all the details, and what was in the roadmap," explained Brozenick. "Traxo was forthcoming on their roadmap, helped us plan, provided launch support, and helped us with internal promotion."

"This has been a highly rewarding integration for everyone involved at iJET and Traxo," said Andres Fabris, founder and CEO of Traxo. "Companies of all sizes have a responsibility to keep their employees safe and it is a privilege for us to help the iJET team accomplish this important goal."